



SPONSOR INVITATION LETTER

Dear Sponsor,

Do Son Seaside Golf resort honourably introduce to valued Members & Guests our annual event, Fall Championship 2012. The tournament moreover celebrates Do Son Golf resort's 3rd anniversary with 18-hole full operation.

I would like to invite you as a sponsor of this meaningful event. The tournament attracts participation of 120 golfers, who are our honoured guests, successful businessmen and golfers from Hai Phong and Hanoi. The event details are as follows:

- Hosting date: Saturday 20th Oct 2012, 9:00 – 11:15 Registration and buffet. 11:30 AM Shotgun.
- Entry fee: For Members of Do Son Seaside Golf resort 950,000 VND and For Guests: 2,000,000 VND/player including Caddy fee, Gala dinner and Prizes (Do Son Seaside Golf resort sponsor Green fee, Golf cart and on course snacks).
- Dinner & Awards to follow golf at Do Son in the Ball Room
- Participants limited to 120 players
- We will allow players to register as individuals or in groups
- Open to Members, Guests & Invited guests
- Format: Individual Stroke Play, Net Score Competition
- 4 Flights: A- 0-15 HDCP, B 16-25 HDCP, Callaway 26+ and Ladies
- 01 Award Overall Gross Champion with Trophy & Prize
- 04 Award Flight Winners with Trophy & Prize
- 04 Award 1st Runner Up with Trophy & Prize in each flight
- 04 Award 2nd Runner Up with Trophy & Prize in each flight
- Hole In One, Closest to the Hole, Longest & Straightest Drive Contests
- Special on course 3 Flag par 3 competition
- Deadline for registration October 13th 2012

Thank you for your sponsorship consideration. I would invite your correspondence so that we could develop a level of partnership that would help to enhance your company profile and add to our player experience during events. Please see the following page for sponsorship packages and confirmation information.

Thank you,

A handwritten signature in black ink, appearing to read "Evans Mahoney", written in a cursive style.

Evans Mahoney
Director of Golf



SPONSOR PACKAGE

Gold: Over 15 million VND in sponsored prize value.

- Free tournament entry for four players.
- Preferred starting hole.
- Most prominent logo size and positioning on tournament literature, advertisement, and banners.
- Special acknowledgement in announcements.

Silver: From 5 – 10 million VND in sponsored prize value.

- Free tournament entry for two players.
- Secondary preferred starting hole.
- Secondary Logo size and positioning on tournament literature, advertisement, and banners.
- Acknowledgement in announcements.

(Please understand that we will have a limited number of sponsors so all of the sponsorship positioning will be very good.)

SPONSOR CONFIRMATION INFORMATION

Company Name: _____

Contact Name: _____

Ph. #: _____ Email: _____

Sponsored Prize: _____ Value: _____

Player Name and Handicap

#1 _____ HDCP _____

#2 _____ HDCP _____

#3 _____ HDCP _____

#4 _____ HDCP _____

Your sponsor can reach us either in cash or wire transfer to following account:

Bank name : Ngân hàng TMCP Đông Nam Á – Chi nhánh Hải Phòng

Account name : Chi nhánh Công ty CP Thương mại và Du lịch Ngân Anh

VND Account : 301.000.200.101.364

Please return by email to sales@dosonseasidegolf.com

Or fax to Do Son Seaside Reception (84 -31) 3867955

Deadline for sponsor confirmation by October 13th 2012